Metra

BENEFITS PRACTICE LEADER / BROKER

SELF-FUNDED | CONTROL

GIVE CLIENTS A REASON TO CALL YOU BEFORE RENEWAL - NOT JUST AT RENEWAL.

Claims analytics, benchmarking and renewal negotiation are essential. Employer-Side Healthcare Forecasting creates a new advisory surface throughout the year.

$1B	$10M	12 MONTHS
healthcare economics under advisory*	every 1% across that base	of strategic client relevance

THE FIRE

A broker can be excellent at explaining claims and negotiating renewal yet still leave the client without an independent employer-side signal showing whether measured metabolic risk is improving, deteriorating or stable.

THE RELIEF METRA PROVIDES

Metra gives the advisor a reason to engage Finance, CHRO, Total Rewards and Procurement throughout the plan year - then carry accumulated employer-owned evidence into renewal.

THE OUTCOME

PROTECT THE BOOK. DEEPEN EXECUTIVE RELATIONSHIPS. DIFFERENTIATE RFPs. BECOME HARDER TO REPLACE.

SELF-FUNDED | CONTROL

You pay the claims. Own the signal.

DURING THE PLAN YEAR

During the year: put risk movement beside claims, pharmacy, reserves and intervention spend.

AT RENEWAL

At renewal: bring employer-owned evidence beside actuarial and stop-loss assumptions before terms harden.

WHY THE ECONOMICS MATTER

For an illustrative 40-client book averaging $25M in healthcare economics, roughly $1B sits under advisory. Every 1% across that base equals $10M of economic consequence - not promised savings, but a clear reason clients need stronger governance.

ATTESTED METHODOLOGY Metra's Employer-Side Healthcare Forecasting methodology has received independent actuarial attestation.

EMPLOYER-SIDE HEALTHCARE FORECASTING STRATEGY CALL

Put the capability to work before the next healthcare decision arrives.

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*Illustrative figures. Metra does not guarantee savings, claims reduction, premium reduction, carrier pricing or stop-loss pricing.